# SENCHEL MATTHEWS

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# EXECUTIVE | HUMAN RESOURCES | PROGRAM DIRECTOR | REGIONAL PLANNER

#### Creative, people-focused business professional with in-depth knowledge of organizational strategy and managing multiple programs and projects with an innovative approach to idea and concept development

Forward-thinking, results-focused Executive, Human Resources, Program Director, and Regional Planner with 14+ years of experience overseeing and managing strategic business processes and shaping organizational cultures. Values creativity, integrity, innovation, and collaboration and facilitates administration of progressive programs to improve processes and outcomes for both business and community development. Accomplished urban planner and project manager holding a Masters of City & Regional Planning with expertise in directing urban and regional planning initiatives. Key strategic/business development liaison, creating new relationships with key decision makers. Exceptional work ethic with a proven ability to lead highly skilled teams and work collaboratively with all levels of management in high-traffic environments.

# **CORE COMPETENCIES**

Regional Planning / Urban Development

Leadership, Teamwork, & Negotiation

- Employee Training & Development
- Program / Project Management
   High-perfo
  - High-performance Collaboration
     ArcGIS, SketchUp, Salesforce, Tableau
  - ArcGIS, Sketchop, Saleslorce, Tablea
     MS Project, Excel, Word, PowerPoint

Comprehensive Strategic Planning
 Change Management / Reengineering

**Employee Relations & Management** 

Human Resources Management

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Database & Software Design

# **PROFESSIONAL EXPERIENCE**

# SOUTHEAST REGIONAL DEVELOPMENT CORPORATION (SRDC) | Memphis, TN

Non-profit organization focused on revitalizing urban core neighborhoods and a subsidiary of Gibson Companies, Inc.

## President / Human Resources

- Oversee and manage all HR responsibilities for three (3) businesses under Gibson Companies, including increasing survey participation, creating an onboarding program, improving communications, and implementing programs for employee recognition rewards and incentives.
- Managed six (6) consultants and performed office management responsibilities for all three (3) Gibson companies; developed and implemented SRDC program and facilitated training sessions, including creating/writing training curriculum.
- Lead team of three (3) HR professionals responsible for various functions including sourcing, payroll, employee relations, and learning and development, and facilitate senior management committee meetings to build/improve rapport between company and employees.
- Recognized need to restructure and readminister Gibson Companies organizational structure, including roles, responsibilities, staffing levels, compensation, and employee benefits plans to increase productivity and profits.
- Provide strategic leadership through articulating human resources needs to the management team with responsibility for developing and executing HR strategies to support the organization's overall business plan and strategic direction.
- Implement, manage, and execute strategic HR initiatives, including succession planning, talent management, change management, organizational/performance management, training/development, and compensation.
- Manage/supervise organizational budgeting, accounting, and cash management to ensure accurate reporting, interpretation, and financial
  results analysis to align with forecasts and long-range business and operational plans.
- Facilitated social determinant of health training for 45+ Shelby County residents through launching the Community Capacity Building Leadership & Advocacy Academy through SRDC.
- Implement comprehensive neighborhood development strategies to facilitate people connections and networking through proactive and strategic development of deal flow processes and structured evaluation of development projects.
- Lead long- and short-term planning initiatives to implement measurable HR processes/projects and establish indicators for progress, including incorporating data-driven decision-making in identifying and tracking key indicators of neighborhood development.
- Conduct reviews of partnership/operating agreements, potential acquisitions, debt, equity, public subsidy proposals, and key legal
  agreements, including mortgages, loan documents, subordination contracts, and guarantees.
- Review documents related to financing and construction loan closings involving Low Income Housing Tax Credits, Historic Tax Credits, New Markets Tax Credits, bond financing, public subsidies, contracts, and private debt/equity.
- Facilitated \$20,000 in successful fundraising projects to provide stipends for each SRDC program participant; chosen as Fellow under the Rubinger Fellowship program: <u>https://www.lisc.org/our-initiatives/community-leadership/michael-rubinger-community-fellowship</u>

2021 – Present

# PROFESSIONAL EXPERIENCE

#### LOCAL SUPPORT INITIATIVE CORPORATION (LISC) | Houston, TX

#### Program Officer / GO Neighborhoods and Data

- Oversaw budget planning activities, forecasting, and day-to-day expense management for multi-million-dollar program budget.
- Collaborated with 250 local stakeholders to deploy and execute multiple comprehensive community development strategies, including creating/enhancing three (3) data/evaluation systems to monitor, track, and evaluate LISC investments and program outcomes.
- Provided city-wide leadership training to 120 professionals, including coaching/technical support to city/county government and non-profit
  partners; coordinated cross-functional resources to meet program outcomes and ensure successful implementation.
- Anticipated upcoming requests and managed competing priorities to meet all deadlines in a fast-moving and high-demand environment.

# RYECATCHER EDUCATION PBC | New York, NY

## **Regional Implementation & Support Officer (RISO)**

- Oversaw onboarding process for twelve (12) school districts and organizations with data collection software.
- Developed training materials/webinars and conducted onsite training and professional development sessions for staff and leadership, including identifying alternate approaches to creating enhanced end-user experiences.
- Developed programmatic strategies in collaboration with schools to implement software impacting 15,000+ families.

## ACHIEVEMENT SCHOOL DISTRICT | Memphis, TN

## Director of Student & Family Support Services

- Aggregated \$750,000+ in community resources/donations, managed seven (7) consultants, created wrap-around service delivery program for families, collected data, and evaluated key performance indicators (KPIs) for programmatic success.
- Planned/implemented forty-two (42) community-wide events for multiple stakeholders
- Developed community partnerships and interdisciplinary collaborations with 60+ local businesses, non-profits, and higher education institutions and developed academic success programs, training, and support systems for students and teachers.

## HEIFER INTERNATIONAL | Little Rock, AR

## Delta Regional Director / Seeds of Change (SOC)

- Charged with responsibility for evaluating/managing Delta SOC wealth creation value chain implementation supporting 1,000+ producers, including developing/facilitating SOC enterprise activities.
- Developed a sustainable regional food system in coordination with Delta region (Tennessee, Arkansas & Mississippi) stakeholders, and assisted with identifying/creating economic and community development opportunities throughout the Delta region.
- Advanced rural community economic development and social capital projects in Nepal.

## Project Manager / USA Country Program

- Developed, managed, and led strategic initiatives with a regional 40-member coalition, including monitoring/maintaining operational budgets and project management reports; coordinated training, workshops, and meetings for project partners.
- Facilitated comprehensive regional community and economic development plan for generating and sustaining wealth in the community, including implementing multiple projects and developing sites for sustainable agricultural production and markets.

# NORTH MEMPHIS COMMUNITY DEVELOPMENT CORPORATION | Memphis, TN

#### **Urban Planner**

- Implemented and oversaw educational programs for Memphis city residents focused on financial literacy, environmental awareness, and workforce development; developed/supported public and private partnerships with local stakeholders.
- Conducted fifteen (15) land-use problem properties and socio-economic surveys and strategically managed affordable housing construction project plans, schedules, and budgets.

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2017 – 2021

2016 - 2017

2013 - 2016

2011 – 2013

2008 - 2011

#### EDUCATION

#### Masters of City & Regional Planning

University of Memphis

- Concentration in Urban and Environmental Planning
- Studied and practiced Public Policy and Administration

#### Bachelor of Arts in History & Geography

Tennessee State University

- Concentration in History of Developing Cities, Research Methods, Logic, and Critical Theory
- Worked on GIS projects concerning public health and the built environment

#### **Associates of Business & Finance**

William H. Turner Technical Arts High School

- Concentration in Business and Economics
- Worked on various applied finance projects

#### LEADERSHIP

- Served on the Greater Houston Flood Mitigation Consortium as a Member and Researcher: <u>https://www.houstonconsortium.com/</u>
- Served on the Harris County Long-Term Recovery Committee: Data, Repair & Rebuild, and Systems Innovation Work Groups as a Member and Researcher: <u>Harris County Long-Term Recovery Committee | United Way of Greater Houston (unitedwayhouston.org)</u>
- Created database collection software: LISConnect and Naturally Occurring Affordable Housing (NOAH) Dashboard to advance community development initiatives
- American Planning Association, Active Member, Conference Presenter (2010-present)
- Seeding Success/Blue Meridian Design Committee Member: https://kresge.org/news-views/new-kresge-grants-deepen-racial-and-economic-justice-efforts-in-fresno-memphis-new-orleans/
- Mercy Corps/Community Investment Trust Feasibility Study 2021 Cohort Member: <u>https://www.mercycorps.org/research-resources/community-investment-trust-case-study</u>